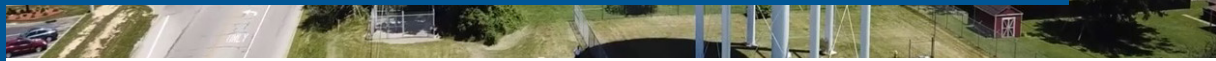


## BENEFITS OF ASSET PURCHASE FOR CHARLESTOWN

- High-quality drinking water, ending years of community struggles from iron, manganese and other minerals
- Infusion of capital for Charlestown's city budget from the sale of the water utility
- Significant growth potential in the years ahead with a high-quality, reliable water supply
- Industry-leading environmental compliance
- Professional water management and a new water treatment facility
- 24/7 customer and emergency response
- Positive resident feedback after improvements
- New, reoccurring property tax revenue from Indiana American Water



# TRANSFORMING CHARLESTOWN



## INDIANA AMERICAN WATER TRANSFORMS COMMUNITY THROUGH SAFE DRINKING WATER

**From brown water to crystal clear, the investments from Indiana American Water made in the City of Charlestown help solve longstanding discolored water challenges.**

### WATER QUALITY CHALLENGES

The City of Charlestown in Southern Indiana is home to one of Indiana American Water's state-of-the-art water treatment facilities. Charlestown, in Clark County, joined Indiana American Water's strong network of communities in 2019, beginning the work to end several decades of water-related challenges.

Charlestown's 8,000 residents dealt with discolored water in their homes and businesses, causing significant quality of life and safety concerns. The city's previous water treatment plant was only part of the problem. The system needed additional water storage, looping, and main replacements to remedy the brown water problems. As the population of Charlestown continued to grow,

the entire system struggled, and residents weren't being served quality drinking water.

For years prior, Louisville area news media documented the struggles of discolored water in Charlestown. In June of 2017, WHAS-TV interviewed a Charlestown resident about his frustrations. He said, "How are you supposed to wash dishes in brown water?... We had to go other places to shower, (do) laundry (and other) normal, everyday things."

With competing city budget pressures, Charlestown's leaders looked to solve its water issues by finding a solution for the betterment of the community. The city found a solution with Indiana American Water.

**"Indiana American Water has kept all of their promises in exceedance of what they originally promised and they will continue to do so.**

**It's in their best interest to also make sure that we have clean water."**

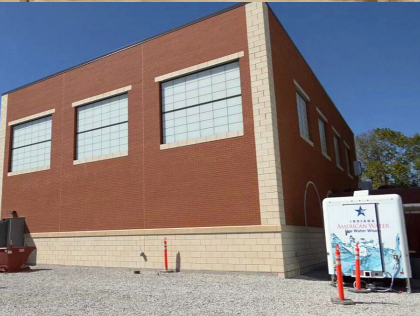
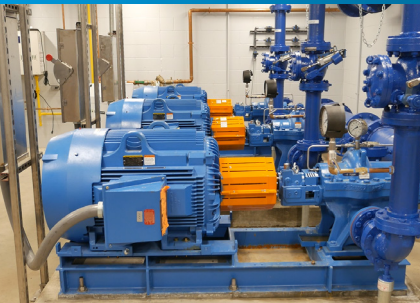


**TREVA HODGES**  
CHARLESTOWN MAYOR

## BEFORE



## AFTER



### INVESTING IN SYSTEM IMPROVEMENTS

It took time to correct the decades of issues in Charlestown, including replacing outdated infrastructure and a new water treatment facility. However, INAW was up for the challenge and was committed to improving Charlestown's water and the quality of life.

Indiana American Water's acquisition of the Charlestown water system for \$13.4 million was approved by the Indiana Utility Regulatory Commission (IURC) in March of 2019.

INAW also brought its \$16 million water treatment facility online in September 2022. It provides over 250 million gallons of clean, reliable water to the community annually. It added filtration to the treatment process, improvements to pumping equipment to increase the flow of water to enhance fire protection capabilities, and it switched from using gaseous chlorine to sodium hypochlorite, a much safer liquid disinfectant. With Indiana American Water now as the operator, new tax revenue is being infused into the community. INAW continues to provide an average of nearly \$370,000 in annual property tax revenue to Charlestown, or nearly \$1.5 million in the first five years.

With the anticipated growth in Charlestown and Clark County, Indiana American Water has the infrastructure to help support that growth.

### DRIVING GROWTH IN CHARLESTOWN

Southern Indiana is seeing an influx of new residents – leading to the development of new residential and commercial projects. With a small town feel just minutes away from numerous employers and growing businesses, Charlestown is at the epicenter of growth in the area. Before a community can grow, the infrastructure must be able to support new residents coming to the area to raise families and build a life in the city.

Driving into Charlestown, visitors see a newly expanded highway, many businesses under construction and a welcoming Indiana American water tower. Bringing the new water system online in 2022 has alleviated residents' water concerns and paved the way for new families to join the region.

Indiana American Water is proud to have supported water solutions for the city and will be here to support the community as it continues to expand in the future.

#### INDIANA AMERICAN WATER'S INVESTMENTS IN CHARLESTOWN SYSTEM

1. Water Treatment Facility ..... \$16.3 million
2. Water Mains ..... \$4.3 million
3. Fire Hydrants & Valves ..... \$1.5 million
4. Meters & Service Lines ..... \$3.6 million
5. Technology upgrades & other costs ..... \$1.4 million

**TOTAL BY YEAR END 2024 ..... \$27.1 MILLION**



**Visit our website for more examples of how Indiana American Water has delivered solutions to communities throughout the state.**