

JEFFERSON UTILITIES

Supporting and promoting continued economic growth while providing long-term infrastructure solutions.

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All of our employees and I have worked diligently and tirelessly over the past 25 years to establish the Jefferson Utilities, Inc. water and wastewater systems. We have accomplished a great deal and served our customers well. As I approach retirement, my succession goal is to see our work continued by a very capable utility company, West Virginia American Water. With this agreement, the future of the Eastern Panhandle is bright. This sale presents an incredible opportunity for our area and our customers. I look forward to all that West Virginia American Water will do for and within our communities.

Lee Snyder

Previous Owner, Jefferson Utilities



SUPPORTING GROWTH

Jefferson County is located in the Shenandoah Valley in the Eastern Panhandle of West Virginia. It is the easternmost county in West Virginia. As of the April 2020 census, Jefferson County has seen an increase in population from 53,498 residents in 2010 to 57,707 residents in 2020. With high growth rate came the need for continued investment in and expansion of infrastructure to support the growth.

A HISTORY OF EXPANSION

Jefferson Utilities, Inc. was established in 1985 by its founder and president, Lee Snyder. Through years of waterline extensions and acquisitions, the utility grew immensely, becoming one of the largest private water utilities in West Virginia. Their mission was to improve lives and communities by providing quality service. Prior to its acquisition by West Virginia American Water, Jefferson Utilities, Inc. operated 15 water treatment facilities serving more than 3,700 customer connections and 3 wastewater treatment facilities serving approximately 400 customer connections.



WE KEEP LIFE FLOWING®



CARRYING ON THE LEGACY

In October 2023, West Virginia American Water acquired the water and wastewater utility assets of Jefferson Utilities Inc. for approximately \$27 million. This strategic acquisition reflects West Virginia American Water’s commitment to supporting continued economic development and growth in Jefferson County.

Through this acquisition, West Virginia American Water has delivered significant improvements within Jefferson County and the broader Eastern Panhandle region. In 2024 and 2025 alone, West Virginia American Water invested \$11.7 million in upgrades to technology and SCADA systems, electrical systems and safety enhancements, as well as, infrastructure upgrades, water main extensions, meter installations and operational improvements. Over the next 6 years, West Virginia American Water expects to invest \$29.5 million in the Eastern Panhandle region.

PLANNED INVESTMENTS IN WEST VIRGINIA AMERICAN WATER EASTERN REGION	
Year	Investment
2026	\$15,000,000
2027	\$4,800,000
2028	\$700,000
2029	\$7,300,000
2030	\$100,000
2031	\$1,600,000
Total	\$29,500,000

SOLUTIONS AND RESULTS

Through the acquisition of Jefferson Utilities Inc., West Virginia American Water has been able to provide the following solutions within Jefferson County and the Eastern Panhandle area:

- Ability to fully support the continued fast-paced growth and development within Jefferson County and the Eastern Panhandle area.
- Strong community partnerships with local businesses, schools, the parks and recreation, and other area nonprofit organizations.
- New opportunities for collaboration between local governments and West Virginia American Water to invest in and improve water and wastewater services.
- Higher wages and additional benefits for employees.
- Additional customer resources such as low-income discount programs that previously had not been available.

GIVING BACK:

West Virginia American Water contributed more than \$260,000 to organizations across the state in 2025



Community Advancement
\$14,950 to 6 organizations supporting community advancement for underserved populations



Public Safety
\$30,700 to 27 organizations supporting public safety, firefighters and emergency support services



Environmental Grants & Sponsorships
\$24,340 to 8 organizations



Bottle Filling Station
\$8,800 to fund 13 stations for schools, community centers and public parks



Education & Workforce Development
\$20,830 to 8 organizations



Health & Wellness
\$10,500 to 7 organizations



Community Sustainability
\$88,434 to 41 organizations



Our team members volunteered at
48 community events



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